

# ABSTRACT

The subjective judgment of the real estate appraiser occupies very important status in the course of appraising. But the real estate is appraised since not done by the machine, then the behavior of the real estate appraiser certainly will influence its value judgment. And appraiser's difference on the behavior of real estate, it is due to some states of the psychological aspect most probably, if overconfidence. Have and already judge to a lot of domain experts' confidence that carry on the discussion in psychology, and find there are overconfident situations to take place in the majority, will excessively cause people to display overconfidently on the behavior, and then is engaged in wrong decision.

This text probe into real estate appraiser confidence their judge situation while carrying on the real estate appraisal working to try, will present overconfidence. Whether if appraiser's overconfidence influence its external behavior and the accuracy of commenting the appraising value.

The result shows the confidence of the real estate appraisers of our country are excessive phenomena, and ask appraiser to obey the norm could decrease their overconfidence. In addition, study and also find the real estate appraiser's assessment value accuracy will not be improved with the increase which collect the quantity of case, but its confidence is judged but will be improved gradually. Finally, real estate appraiser is excessively self-confident, will cause it to assess value accuracy to reduce.

**Keywords:** Real Estate Appraisal, Behavior Research, Overconfidence.