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RUNNING HEAD: META-ANALYSIS OF REINFORCERS

A Comparison of The Relative Effectiveness of Different Kinds of Reinforcers: A PEM Approach

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Abstract

The purpose of the present study was to apply the PEM approach to compare the relative effectiveness of different kinds of reinforcers used in behavior modification. Altogether 153 studies were located, which produced 1091 effect sizes. The grand mean of the PEM scores was .92. An important finding was that among the positive reinforcers, “activities” was the most effective while “edibles” and “objects” were the least effective. The feasibility of the PEM approach suggests that authors of operant research describe the effectiveness of treatment in terms of PEM scores and the criterion of Scruggs et al. (1986).

Descriptors: PEM approach; meta-analysis of single-case experiments; reinforcers

A Comparison of the Relative Effectiveness of Different Kinds of Reinforcers: A PEM Approach

In between-group research, since Glass (1976) proposed a formula using standard deviation as the unit for comparison, hundreds of meta-analyses have been conducted to draw conclusions about the efficacy of psychological, educational, and behavioral treatment. But studies using single-case experimental designs can not be analyzed with the conventional methodology of meta-analysis for between group researches because of the fact that the data points in the baseline and treatment phases are not randomly (independently) distributed but have autocorrelation. Mastropieri and Scruggs (1985-1986) thus proposed a nonparametric method, the percentage of nonoverlapping data (PND) approach, as a tool to calculate the effect size of experimental treatment for the meta-analysis of single-case experimental designs. The PND is the percentage of data points in the treatment phase over the highest point of the distribution in the baseline phase (or below the lowest point of data points in the baseline phase if the undesirable behavior is expected to decrease after the treatment is introduced). However, the PND approach has a serious problem in that if one or more outlier data points in the baseline phase reach ceiling/floor level, then the PND scores will be 0%. In order to improve this weakness of the PND approach, Ma (2006) has suggested the use of the percentage of data points exceeding the median of baseline phase (PEM) approach. To compute the PEM scores, one needs only to draw a horizontal median line in the baseline phase. This horizontal median line will hit the median when the number of data points in the baseline phase is odd and fall between the two middle points if the number of data points is even. The median line will then stretch out horizontally to the treatment phase. Then the percentage of data points of treatment phase above the median line can be calculated as the effect size scores. The null hypothesis is that if the treatment is not effective, then the data points in the

treatment phase will fluctuate around the stretched median line and each data point will have a probability of .5 above the line. If instances of the undesired behavior are expected to decrease after the intervention is introduced, then the PEM score will be the percentage of data points below the median line in the treatment phase. Figure 1 demonstrates the calculation and comparison of the PEM and PND scores. In the upper panel of Figure 1, the median of the baseline is 18%, two data points are above and two other points below the median. Twelve data points in the treatment phase are above the stretched median line, hence the PEM score is $12 \div 15 = .8$, a moderate effect. According to the criterion set by Scruggs, Mastropieri, Cook, & Escobar (1986), a score greater or equal to .9 is highly effective, a score greater than or equal to .7 but less than .9 is moderately effective, and a score less than .7 is questionable or not effective. However, because there was an outlier data point (50%) in the baseline phase and the highest data point in the treatment phase was also 50%, no data point in the treatment phase exceeded the highest point in the baseline phase, therefore the PND score is $0 \div 15 = .0$, not effective. These results show why the PEM approach is more justifiable than the PND approach. The middle and the lower panels of Figure 1 show a PEM score of high and no effect of treatment, respectively. A comparison of the calculation of PEM and PND scores was conducted by Ma in (2006).

Figure 1 about here

Thus, using a PEM score to express the effectiveness of a behavioral treatment not only enables researchers to quantify their judgments, which is currently only based on visual inspection, but also makes the meta-analysis of within-subject studies possible.

The use of meta-analysis for studies employing single-case experimental designs not only allows for a comparison of the effectiveness of more than two different

interventions, which is not easy, although not impossible in a single-case experimental design, but essentially it can also allow for the consolidation of the findings resulting from empirical within-subject research. Moreover, the validity of the PEM approach in terms of significant correlation with the judgment of original authors was confirmed by Gao and Ma (2006), Chen and Ma (2007), and Ma (2009).

Relative Effectiveness of Different Kinds of Reinforcer

The purpose of the present study is to apply the PEM approach (Ma, 2006) to compare the relative effectiveness of different kinds of reinforcers used in behavior modification. Can reinforcement really facilitate students' learning? Forness, Kavale, Blum, and Lloyd (1997) conducted a mega-analysis summarizing 18 meta-analyses to report the relative effectiveness of different interventions aiming at the improvement of behaviors of special education students and found that positive reinforcement combined with systematic ongoing assessment produced a mean effect size of 1.12 compared to a grand mean effect size of 0.54 of all 18 mean effect sizes.

Why should teachers in the educational settings use reinforcement to promote students' learning? It is desirable that all students know the value of knowledge and skills and are intrinsically motivated to learn, but it is rarely the case that such is so. If students have to wait until later to realize that knowledge and skills can be exchanged for the opportunity of advanced study in school or for higher status in the labor market, it may be too late to learn. Therefore, teachers in school settings have to employ extrinsic reinforcers to match a good performance by students in order to motivate students to learn. After the frequent use of reinforcement of good school performance, it can be expected that the act of learning will become a conditioned response, and that the learning can become intrinsically motivated with less extrinsic reinforcement. Is extrinsic reinforcement harmful to intrinsic motivation? Cameron and Pierce (1994) conducted a meta-analysis and found that rewards given for task

completion or for quality of performance are not detrimental to intrinsic motivation.

Do different reinforcers have different effectiveness? It would be of practical value if the results of the present study could show that some reinforcers are more effective than others.

Reinforcement can be classified into four kinds: (a) positive reinforcement (giving a positive reinforcer), (b) punishment (giving a negative reinforcer), (c) punishment (withdrawing a positive reinforcer), and (d) negative reinforcement (withdrawing a negative reinforcer). In order to avoid the satiation resulting from the consecutive consumption of positive reinforcers, especially edibles, a token system has been frequently employed. The present study concentrates mostly on a comparison of the effectiveness of positive reinforcers including edible foods, tangible objects, activities, and tokens. Less attention is paid to the effectiveness of negative (aversive) reinforcers, but the mean effect sizes of punishment are presented for the purpose of comparison.

There have been many studies reporting success in the use of primary reinforcers to modify the behavior of participants. Williams, Koegel, and Egel (1981) successfully used M & M's and raisins as reinforcers under a functional condition (the target behavior became directly functional in procuring the reinforcer) to train appropriate imitation by severely handicapped children with autism. Kern, Ringdahl, Hilt, and Sterling-Turner (2001) used appropriate requests for a break by one child and for toy by another as reinforcers to replace incompatible inappropriate behavior. Osborne (1969) employed free time as a reinforcer in an examination of the effectiveness of reinforcement. The results of his study showed a sharply reduced frequency of out-of-seat behavior of six deaf participants. Attention may also function as a positive reinforcer to increase the instruction-following behavior of the participants (Schutte & Hopkins, 1970).

A token is a limited generalized means of payment. “Generalized” means that the token can be used to purchase different kinds of objects or privileges. “Limited” means that the token can only be used in a certain setting. A token can be in the form of points, plastic money, or other kinds of symbolic currency. A token is a kind of secondary reinforcer that acquires its reinforcing properties through association with backup (primary) reinforcers.

McGinnis, Friman, and Carlyon (1999) applied contingent token rewards upon intrinsic mathematics motivation (measured as the amount of time spent on math tasks) and found that the effect was high. The token they used was stars, which could be exchanged for desired items, such as a sticker or yoyo.

Is the effectiveness of a positive reinforcer really higher than that of token economy? Both kinds of reinforcer have their strength in that a reinforcer in the form of “edibles”, “objects”, or “activities” would have a larger effect size than a token, because the participants receiving a reinforcer can consume it immediately while the participants receiving a token would experience a delay in the reduction of their deprivation. However, because of the avoidance of satiation, the participants reinforced with the token would have prolonged motivation. The null hypothesis was that there would be no significant difference in effectiveness between the immediate and delayed consumption of a reinforcer.

Assessment of the Needs (Deprivation) of Participants

According to the principle of behavior modification, in order to expect a desirable behavior to happen in the future, three conditions must be fulfilled as follows: A discriminative stimulus must be present; there must be a contingency for reinforcement of the target behavior, and the reinforcer must be able to satisfy the need of the individual. This principle can be described with the following formula:

$$\forall B : (S^D \wedge {}_B C_R \wedge R_N) \Rightarrow (S^D \Rightarrow (P(B)\uparrow)) \quad (1)$$

where $\forall B :$ = This formula is valid for all operant behaviors which can be operationally defined; S^D = discriminative stimulus or situation under which the emission of a behavior will have a chance of being reinforced; ${}_B C_R$ = contingency of reinforcement on the target behavior; R_N = the reinforcer can satisfy the need (or reduce the deprivation) of the individual; \wedge = and; \Rightarrow = if ...then; $P(B)\uparrow$ = the probability of the emission of the target behavior under the discriminative situation in the future will increase.

Researchers in the field of behavior analysis have recently paid more attention to the third condition of formula (1). Neef and Lutz (2001) found that the effect of more preferred reinforcers was higher than that of less preferred reinforcers. The results of Pace, Ivancic, Edwards, Iwata, and Page's (1985) study confirmed their belief that the success of reinforcement depends on the selection of suitable reinforcement schedules and contingencies. Their study demonstrated that providing a reward in the form of a preferred reinforcer had a higher effectiveness than providing one in the form of a non-preferred reinforcer. Glynn (1970) compared self-determined, experimenter-determined, and chance-determined token reinforcement interventions with a no-token intervention. He found that the effect of self-determined and experimenter-determined token intervention on the learning of history and geography material was superior to that of chance-determined and no-token interventions, and that the difference in the effectiveness of self-determined and experimenter-determined intervention was not significant.

How can the needs of a participant be assessed? Several approaches have been taken by researchers. Some researchers have depended on their professional judgment; others have conducted a survey of the significant others of the participant, such as

parents and teachers; others have implemented a preference test; and others have used money as a reinforcer as it is a generalized medium with which the participant can purchase what he or she wants or needs outside the experimental setting. Another method used to assess the needs of the participant is functional analysis, whereby researchers investigate the environmental factors affecting the problem behavior. It explores the possible antecedents, consequences, and sequences of behavior that might have contributed to the formation of the problem behavior and a hypothesis of the cause of the problem behavior can be used in the formulation of an intervention strategy. Application of the Premack principle is also a way to find a reinforcer to meet the needs of a participant, such as incorporating the ritualistic behavior of child with autism into games to increase interaction in social play with siblings (Baker 2000). It is hypothesized that the effect size of an intervention will be larger when the reinforcer is determined by the participant rather by the interventionist because the participant-determined reinforcer can better meet the needs of the participant and serve as a mechanism to increase his or her motivation.

Which way of assessing the needs of participant is more effective? It is hypothesized that every author did his or her best to find a reinforcer that could reduce the deprivation of the participant; therefore the null hypothesis is that there will be no significant difference between different ways of assessing the needs of participants.

Method

Procedures for Locating Studies

The single-case experimental studies investigating the effect of reinforcers analyzed in this synthesis were obtained through a computer-assisted search of the relevant databases, including EBSCOhost, ERIC, and ProQuest. Descriptors included “token economy, token system, reinforcement, or reinforcer”. Additionally, a hand

search of relevant journals of behavior analysis such as the Journal of Applied Behavior Analysis; Behavior Disorders; Behavior Modification; Behavior Assessment; Behavior Therapy; Behavior, Research and Therapy; and the Journal of Special Education was conducted. Studies that met the criterion that the data of baseline and treatment phases of a reversal or a multiple-baseline design were graphically displayed for individual participants in a time series format enabling the computation of PEM scores were included in this synthesis. Studies which employed an AB design were excluded because such a design lacks internal validity and alternative interpretations of a result can not be ruled out. Altogether 153 studies were included in the meta-analysis. They are listed in the Appendix.

Procedure for Coding a Sample Study

Variables in each of the following areas were coded:

1. Author(s)' conclusion on the overall effectiveness of an intervention: 2 = effective, including "highly effective", "successful intervention", "all data points of inappropriate behavior during the treatment phase were below the mean that occurred during the baseline phase", "noticeable reduction of inappropriate behavior"; 1 = moderately effective, including "slightly effective", "gradually improved", "above baseline level but was unstable, was not immediately effective but effective later"; and 0 = questionable or not effective. "Questionable" and "no effect" were combined together in this present study because it is hard to distinguish between them.
2. Categorization of independent variables: The reinforcers were coded regardless of whether they were delivered by the interventionist or by the participant him- or herself in the case of an intervention with self-management. The coding number and operational definition of the independent variables are listed as following:
 11. Edibles: Providing food; various edible reinforcers.

12. Objects: Providing objects, such as a toy; obsession (those items that the participants continually sought out or verbally requested).
13. Activities: Providing activities, such as interactive play; allowing a choice of activities; incorporating echolalia into a task response; presenting varied tasks instead of constant tasks; choosing books or stories to be read by the experimenter; sitting in a therapy ball instead of in a traditional classroom chair; playing electrovideo games; choice of preferred game (or toy); free time after remaining in seat; given preferred reading material; rhythmic entertainment; music; puzzles.
14. Giving a secondary reinforcer: Praise; attention (making statement or physical gesture to the participant); nonverbal approval, such as a smile and physical contact.
21. Giving negative reinforcers: Giving aversive stimulus including a reprimand; a stern “no”; icing on facial area contingent on bruxism; over-correction; positive practice overcorrection; loud noise; response blocking; shock; electric stimulation (Self-Injurious Behavior Inhibiting System); suppression (sharply saying “No” and briefly holding the part of the child’s body when the child performed self-stimulation; requiring the child to stand up and sit on the floor five to ten times contingent on an inappropriate behavior.
22. Withdrawal of positive reinforcers: Time out (isolating the participant from the reinforcing situation); extinction (ignoring the inappropriate behavior); using earlier curfew contingent on entering a residence late; withdrawal of attention; escape extinction (participant could escape only after a completing task); brief escape from dental treatment contingent upon co-operative behavior; break from the task only after completion of a part of the overall task; and sensory extinction.

23. Differential reinforcement of alternative appropriate behavior (DRA) with reinforcers other than tokens: Extinction of inappropriate target behavior and reinforcement of appropriate behavior.
30. Package of positive reinforcement and punishments other than removal of a token: Reinforcement contingent on desirable behavior and punishments with the exception of the removal of a token contingent on the undesirable behavior as a package.
40. Token: Tokens which can be redeemed for back-up preferred primary reinforcers at a later point in time, including points, lottery, and money.
41. Package of a token reward plus the withdrawal of a token: Token reinforcement contingent on appropriate behavior and removal of token contingent on inappropriate behavior.
42. Package of a token reward plus punishments other than the removal of a token: Token reinforcement contingent on appropriate behavior and other kind of punishments (other than the removal of a token) contingent on inappropriate behavior.
43. Differential reinforcement of alternative appropriate behavior (DRA) with tokens: Extinction of inappropriate target behavior and reinforcement of alternative appropriate behavior with tokens as a package.

Because the withdrawal of a token from a participant in the token economy might cause an aversive experience, and could diminish the reinforcing power of tokens, the present study also intends to find whether the use of a punishment measure other than the withdrawal of a token produces a greater effect than using the withdrawal of a token as a punishment measure in the token economy.

3. Categorization of dependent variables: Target behaviors were classified into six categories:

51. Quality of academic behavior as measured by accuracy, including: The learning of sign language, making appropriate verbal responses, showing skills in matching, and fluency in speaking.
 52. Quantity of academic behavior as measured by the number of tasks completed, including: Following instructions, and percentage of times of taking medication.
 53. Socially desirable behavior: Class attendance, attentive behavior in the classroom, engagement in interactive play, following of a dressing routine in the family, being on-task, showing compliance, making eye contact, making appropriate requests, being in-seat, appropriately recruiting teacher attention, payment of fines, and consumption of tokens.
 61. Problem behavior, including: Anti-social behavior, returning too late to the dormitory, disruptive behavior, tantrums, perseverative speech, making a noise, not attending, making inappropriate movements of the body, talking rudely, packing food into the mouth without swallowing, thematic ritualistic activities, being off-task, expulsion and refusals during mealtime, social avoidance behavior, aggressive behavior, stealing, and stamping.
 62. Self-injury including, Bruxism, and ingesting pills.
 63. Self-stimulation, including: Rocking and hand-flapping, stereotyped behaviors, hand-clapping, object-mouthing, thumb-sucking, and excessive alcohol consumption.
4. Settings: Intervention settings were classified as (a) home; (b) institution, including clinic and various therapeutic centers, laboratory, residential facility, hospital classroom, room in an institution, infirmary playroom, home-style rehabilitation setting, and achievement placement; (c) school, including facilities in different levels of school, such as classroom and cafeteria, day-care program, co-operative student dormitory; and (d) other places, including unspecified room or playroom,

- semi-naturalistic setting, facilities in the community, such as outdoor cafeteria, factory, recreation center, and empty meeting room.
5. Interventionists: Interventionists were classified into: (a) experimenter, including treatment provider, facilitator; research assistant, and nonprofessional staff, educational staff, observer, and recorder; (b) specialist, including author, researcher, therapist; instructor; counselor, clinician, and teaching parent; (c) teacher, including swimming coach and trainer; (d) tutor, including peer teacher and home tutor; and (e) parents, including caregivers.
 6. Participants: Participants were classified as those with: (a) Attention deficit hyperactivity disorder (ADHD); (b) Autism Spectrum Disorder, Asperger's Syndrome, Down Syndrome; (c) mental illness, including psychiatric and psychotic patients; (d) emotional or behavior disorders; (e) learning disabilities; (f) mental retardation of different degrees of severity including mongoloid, educable mental retardation, developmentally disabled, global developmental delay, organic brain syndrome, left hemi paresis, a left visual field defect, brain injury, multiple handicaps, speech and language development delay, and developmental disabilities; (g) normal intelligence including participants with disruptive behaviors or deficient in sustaining attention, pre-delinquent behaviors, asthma, psychological problems, physical handicap; and (h) deafness and hearing impairment.
 7. Age of participant. Age was divided into five groups: below 7, 7-12, 13-15, 16-18, and beyond 18 years old.
 8. The length of the treatment phase was coded in order to examine whether a longer treatment phase has a higher effect.
 9. The first pair of baseline-treatment phases and the pairs after that were coded so that the effect of the orthogonal slope change on the effect size of the second pair of baseline-treatment phases described by Scruggs, Mastropieri, and Casto (1987)

could be examined. They assumed that the data points of an appropriate target behavior in the second baseline would show a gradual downward trend and that those in the second treatment would show a gradual upward trend, and hence form an orthogonal slope change.

10. Methods of assessing the preference of reinforcers: This moderator refers to the approaches taken by the original authors to choosing a reinforcer that would satisfy the needs of a participant: 0 = no mention of assessment (it was assumed that the reinforcer was decided by the author either based on a review of the literature or on his or her professional judgment); 1 = the reinforcer was suggested by significant others of the participant such as a parent or teacher (the information was gathered through interview or questionnaire); 2 = the reinforcer was chosen based on a functional analysis (after an informal interview and observation, an experimentally manipulated multi-element design was conducted to investigate the environmental events that led to subsequent behavior changes in order to identify the factor which was critical in reinforcing the problem behavior); 3 = preference test (a list of potential reinforcers was compiled and arrayed to let the participant show his or her preference by consuming them or playing with them), including pair-wise comparison of preference; the reinforcer list was decided by the participant or formulated through discussion with the participant; the participant was able to redeem tokens in a “store” of back-up reinforcers; provision of choice-making opportunities in arranging the schedule of activities; observation of the behavior of the participant to comprehend what the participant preferred as reinforcers; use of the Premack principle (use of a high frequency activity as a reinforcer to reinforce less preferred activities); incorporating thematic ritualistic behaviors preferred by the child with autism into games to facilitate social play; 4. = using money as a reinforcer.

Reliability. One student in a doctoral program and one in a master's program in education serving as part-time research assistants independently conducted the calculation and coding of 42% of the scores of the PEM scores and judgment of original author(s). The percentage of agreement is calculated by the formula: $\text{agreements} \div (\text{agreements} + \text{disagreements})$. The reliabilities of coding for the reinforcer data were as follows: PEM scores = $344 \div 449 = .77$, judgment = $428 \div 449 = .95$, and, for the token data: PEM scores = $346 \div 365 = .95$, and judgment = $.83$. In order to let the reliability approach 1.00 in the final results of the present study, the two assistants were asked to carry out all the calculation and coding of all of the PEM scores and judgment scores and the present author made the last check and resolved any disagreements.

Results

In the use of statistics to analyze the data and explain the findings of a meta-analysis of single-case experimental designs, there should be no violation of the three basic assumptions of parametric statistics (normality, independence, and variance homogeneity of the distribution of residuals); otherwise, a nonparametric statistic should be used, such as employing the Kruskal-Wallis analysis of variance by ranks to test the significance of difference between multiple groups and applying the Mann-Whitney U test to test that of two groups. Normally, data coming from the same body have autocorrelation and hence violate the assumption of the independent distribution of residuals. The lag 1 autocorrelation is the correlation between i and $i + 1$ of the same set of data and can be used as an indicator of the independence of the distribution of the residuals. If an article contains several effect sizes, then these effect sizes will likely have autocorrelation. The Levene statistic which is available in the SPSS package can be used to test the assumption of the variance homogeneity of the residuals.

When a mean effect size was used to represent the effect size of the results of each

located study, the lag 1 autocorrelation of $-.09$ with a standard error of $.08$, $p > .05$, depicted that the data was independent and did not violate the assumption of the independent distribution of the residuals, which were produced by subtracting the mean PEM score of each study from the grand mean of the 153 studies. A t-test for single group resulted in $t(152) = 54.94$, $p < .01$ indicating that the grand mean effect size of $.92$ was significantly different from the hypothetical $.5$ PEM score. There were 1091 effect sizes from the 153 studies when every effect size in each study was used as a unit of analysis. The lag 1 autocorrelation of $.16$ with a standard error of $.03$, $p < .05$, was significantly different from zero, indicating that that the data violated the assumption of the independent distribution of the residuals. Therefore, non-parametric statistics had to be employed to analyze the 1091 effect sizes.

Validity

The Spearman's rank correlations between the judgments and the PEM scores were $r(1082) = .39$, $p < .01$. Table 1 exhibits that all three categories of the mean effectiveness judged by the original authors fall into the criteria suggested by Scruggs et al. (1986). Ninety percent of the treatments which utilized reinforcement showed a high effectiveness.

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Insert Table 1 about here

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Analyses of Independent Variables, Dependent Variables, and Moderators

The results of the analyses of independent variables, dependent variables, and moderators are displayed in Table 2.

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The Mean Effect Size of Independent Variables

The grand mean effect size of 1091 effect sizes was .90 with a standard deviation of .22. By testing the homogeneity of variances of the residuals of the 12 categories of independent variables (interventions or treatments), a Levene statistic revealed $F(11, 1079) = 10.97, p < .01$, indicating that the assumption of the homogeneity of variances of residuals was also violated. Applying nonparametric statistics demonstrated that the difference between the mean rank of effect sizes of 12 categories of independent variables was significant, with the Kruskal-Wallis analysis of variance by ranks showing $\chi^2(11, N = 1091) = 57.79, p < .01$. The independent variables, of which the mean effect size was higher than .90, were “activities”, “token plus punishment”, “negative reinforcer”, “token”, “DRA with token”, and “positive reinforcer plus punishment”. The most effective reinforcer was “activities”, while the least effective interventions were those that involved using edibles, tangible objects, and token plus removal of token.

There were 148 effect sizes resulting from the intervention “activity”. Further analysis exhibited no significant difference between the mean ranks of the effect size of the six dependent variables, with Kruskal-Wallis analysis of variance by ranks showing $\chi^2(5, N=148) = .77, p = .98$. This result depicts that the intervention “activities” can be as effective when used for the establishment of desirable behaviors as for eliminating undesirable ones. Multiple *post hoc* comparisons by means of the Mann-Whitney U test resulted in $(13, 30, 21, 40) > (14, 41, 11, 12)$; $13 > (42, 22, 23)$; $(21, 40) > 22$; $43 > 11$; and $21 > 23$. The numbers represent the coding number of each subcategory of independent variable are shown in Table 2. The number in the parentheses refers to the fact that the mean ranks of these subcategories are all significantly larger than those of the subcategories behind the “>”. Within the parentheses, though their mean ranks are arranged in ranking order, their differences

are not significant from each other. For instance, $(21, 40) > 22$ represents that the mean rank of the effect sizes of “negative reinforcer” and “token” were significantly higher than that of “withdrawal of positive reinforcer”, and that the mean rank of the effect size of “negative reinforcer” was higher than that of “token”, but the difference was not significant. Table 2 shows that among the positive reinforcers, “activities” was the most effective while “edibles” and “objects” were the least effective. The effect of “activities” was also significantly greater than that of “differential reinforcement of alternative appropriate behavior (DRA)”, which makes use of an indirect way to reduce an inappropriate target behavior by means of ignoring the target behavior but reinforcing an alternative appropriate behavior, although the superiority of “activities” over the “DRA with token” did not reach a significant level.

Normally, the rank order of the mean effect sizes corresponds with that of the mean ranks; however, inconsistency can occasionally occur due to the different number of effect sizes as well as the variability and the outliers of the effect sizes in the treatment phase of the categories to be compared. For example, the reason why the category “token plus punishment” showed a higher mean effect size (.96) than that of “activities” (.95), but showed a lower mean rank of 525 when compared to the 624 of “activities” may be due to the different number of the outlier effect sizes in both categories. Among the 18 effect sizes of “token plus punishment” there were 10 (55.56%) effect sizes with a PEM score of 1.00 while out of 148 effect sizes of the “activities” there were 125 (84.46%) effect sizes with a PEM score of 1.00.

The reinforcers were classified into two kinds: One with immediate consumption of reinforcers and the other with delayed consumption of reinforcers including tokens, a package of token reward plus removal of token, a package of token reward plus punishment, and a differential reinforcement of appropriate behavior with tokens. The mean effect size of the token-reinforcement program (.89) with a standard deviation

of .24 was slightly lower than that of the immediate consumption of reinforcers ($M = .90$, $SD = .21$), but the difference was not significant. A Mann-Whitney U test showed $Z = -.38$, $p = .70$. This demonstrates that token reinforcement showed only a scarce reduction in the power of the reinforcement, but that it can also prevent the participant from becoming satiated with primary reinforcers.

By comparing the package of “token plus punishment” with that of “token plus removal of token”, it was found that the former strategy was more effective than the latter one. A Mann-Whitney U test showed that $Z = -2.11$, $p = .04$, depicting that the difference was significant. The rationale may be that if the token is removed as a method of punishment, it will be associated with an aversive experience, and hence its power of reinforcement will be diminished compared to a previous state prior to such use where its power was a positive one.

In the analysis of the assessment of preference for reinforcers, the difference between the mean ranks of effect sizes was on the edge of significance. A Kruskal-Wallis analysis of variance by ranks showed that $\chi^2(4, N=1091) = 8.42$, $p = .08$. But the post hoc comparison displayed a significant difference between “preference test” and “parent’s suggestion” in favor of the former. The Mann-Whitney U test showed $Z = -2.72$, $p < .01$.

The Mean Effect Size of Dependent Variables

Employing nonparametric statistics, a test by means of Kruskal-Wallis analysis of variance by ranks revealed a significant difference between the mean effect sizes of the six dependent variables, $\chi^2(5, N = 1091) = 13.88$, $p = .02$. A Mann-Whitney U test showed that $(63, 52, 53, 61) > 51$, expressing that there was no significant difference among the effectiveness of interventions on the four dependent variables “self-stimulation”, “works completed”, “desirable social behaviors”, and “problem behaviors”, as well as that the effectiveness of the interventions on all of the four

dependent variables **was** significantly higher than that of “works demanding accuracy”. This result implies that it is more difficult to improve “accuracy of work” than to effect change in other kinds of dependent variables because accuracy of work is a matter of “can” rather than just “will”.

The Effect of Other Moderators

By employing the Kruskal-Wallis analysis of variance by ranks to test whether the effectiveness of the interventions on the dependent variables was influenced by moderators, no significant difference was found for the moderators of setting, interventionist, category of participants, age and gender of participants, implying that the effectiveness of the interventions on the dependent variables can be generalized to different settings, interventionists, categories of participants, and ages and genders of participants. In a test as to whether it was the case that the longer the length of the treatment the higher the effectiveness, a Pearson correlation coefficient was calculated and no significant correlation between the length of treatment phase and the effect size was found, $r(1089) = -.01, p = .78$.

The only two moderators which showed significance were the order of pair of phases and the kind of design. The second pair of the reversal designs showed a significantly larger mean effect size than the first one. The Mann-Whitney U test showed that $Z = -2.36, p = .02$. The results in the research employing reversal design demonstrated a higher mean effect size than those using multiple-baseline designs. The Mann-Whitney U test showed that $Z = -2.98, p = .01$.

Discussion

The effectiveness in terms of the mean effect size of the 12 reinforcing strategies investigated in the present study ranges from .83 to .96, i.e., from a moderate to large effect size as compared with the criterion suggested by Scruggs et al. (1986).

The finding that the effectiveness of “activities” and “token” were significantly higher than that of “praise”, “edible”, and “object” may possibly be explained in that the American participants in the relevant studies were not deprived personally in ordinary daily life in respect to food and object reinforcers, and thus it may not generalize the finding to individuals of less wealthy countries. Praise as a secondary reinforcer acquires its power for reinforcement after being paired by association with a primary reinforcer. Agents who deliver positive reinforcers frequently, though not always, conjoin them with praise. Such a combination functions as a kind of conditioned positive reinforcer. A nearly large mean effect size of .89 of praise found in the present study supports the findings in Reinke, Lewis-Palmer and Merrell’s (2008) study, which indicated that the performance feedback on the rate of teachers’ praise helped the teachers to increase behavior-specific praise and that increased praise by the teachers contingent on appropriate behaviors led to the reduction of disruptive behaviors of their students, and that, on the contrary, reprimanding inappropriate behavior led to an increase in disruptive behavior of their students. Hence, the best strategy of classroom management for a teacher should be to focus on praising an appropriate behavior rather than on reprimanding inappropriate behavior. The effect of this strategy was demonstrated experimentally as early as 1968 by Thomas, Becker, and Armstrong.

The finding that there was no significant correlation between the length of a treatment phase and its effectiveness is the same as in the results of the study conducted by Vegas, Jenson, and Kircher (2007). What is important to the magnitude of the effectiveness is not the length of the treatment phase but the power of the reinforcement provided by a reinforcer. The results of the present study, that the mean rank of the effect size of the second pair of baseline-treatment phases was higher than that of the first pair can serve to reduce concern on the orthogonal slope

change mentioned by Scruggs, Mastropieri, & Casto (1987). They anticipated that the orthogonal slope change would threaten the effect size of the second baseline treatment pair. But the result of the present study demonstrates that such is not the case. In Ma's (2006) study, the mean effect size of the second baseline-treatment pair was higher than that of the first one, although the difference was small, and in the present study the same result was not only replicated but furthermore, the difference reached a significant level of .02.

The result that not all positive reinforcers have the same effectiveness also justifies the importance of the element of R_N in the formula (1), that is, the reinforcer must satisfy the need (or reduce the deprivation) of the individual. This conclusion was also partially supported by the result of the present study in that an intervention showed a higher effectiveness if the reinforcer was determined through the use of a preference test rather than simply by asking for the suggestion of significant others such as the parent. The finding that reinforcer "activities" had the highest mean effect size (.95) confirmed indirectly the Premack principle, which states that a high frequency activity can be used to reinforce a low frequency activity. Logically inferred, the Premack principle can be alternatively expressed as the use of an activity towards which the student feels a strong intrinsic motivation as an extrinsic reinforcer to motivate him or her to learn an important academic or social behavior for which his or her intrinsic motivation is weak. This finding has practical implications. As suggested by Kern, Babara, and Fogt (2002), academic activities can be associated with opportunities to make choices, such as choice of activity, choice of teaching of learning materials, and choice of task sequence, and the findings can be used to modify class-wide curricula. Their research demonstrated that curricular modification resulted in increased levels of engagement and decreased levels of destructive behavior and that it can be compatible with school policy.

The present study does not address the controversy between intrinsic and extrinsic motivation. However, all the studies located for this present research were conducted to improve behaviors in completing a task or performing an action according to an acceptable standard and were based on the assumption that the participant had weak intrinsic motivation. Thus the results of the present study imply that extrinsic reinforcement may motivate participants with a weak intrinsic motivation to improve quantitatively and/or qualitatively in their academic or social behaviors. Deci (1975) defined intrinsic motivation as a motivation to satisfy the individual's needs for feelings of competence and self-determination. Table 2 shows that "activity" was the most effective reinforcer. Among the activities listed in the independent variable coded "13", a prominent part was "allowing choice of activities", which by operational definition is in accord with the element of "self-determination" in intrinsic motivation. Although the average effect size of the reinforcer on the quality of an academic behavior was only moderate (.85), depicting that such quality is among the most difficult to be changed because it is also influenced by the prior achievements of the individual student, however, this result also shows that when the quality of an academic behavior was reinforced, a feeling of competence would be elicited in the student, which would facilitate the building of intrinsic motivation. Cameron and Pierce (1996) stated that the negative effect of a reward on intrinsic motivation was caused by non-contingent reward and could be prevented by rewarding people for completing work, solving problems successfully, or attaining a specified level of performance. The dependent variables in the current study "quantity of academic behaviors" and "quality of academic behaviors" fall within the category of "completing work" and "solving problems successfully, or attaining a specified level of performance", respectively and therefore would not be harmful to intrinsic motivation. Hence, by logical inference, intrinsic and extrinsic motivation could be

mutual facilitators, that is, a student demonstrating excellence in intrinsically motivated academic behavior would be likely to accept extrinsic primary or secondary reinforcers delivered by significant others, such as parents, teachers and/or peers in the natural setting, and conversely, an extrinsically reinforced academic behavior would be likely to turn into a intrinsically motivated one because a frequently reinforced behavior would be likely to become a habit, which resembles an intrinsically motivated behavior. Future research should be done on the mutual fostering of both kinds of motivation.

The feasibility of the PEM approach suggests that PEM scores can be used to describe and judge the effectiveness of a treatment based on the figures provided in an article employing a single-case experimental design in accordance with the criterion set by Scruggs et al. (1986).

The analysis of whether a different schedule, duration, intensity, or amount of reinforcement would produce a different effect remains for further study as the number of studies included in the present investigation is too small to allow for such analysis.

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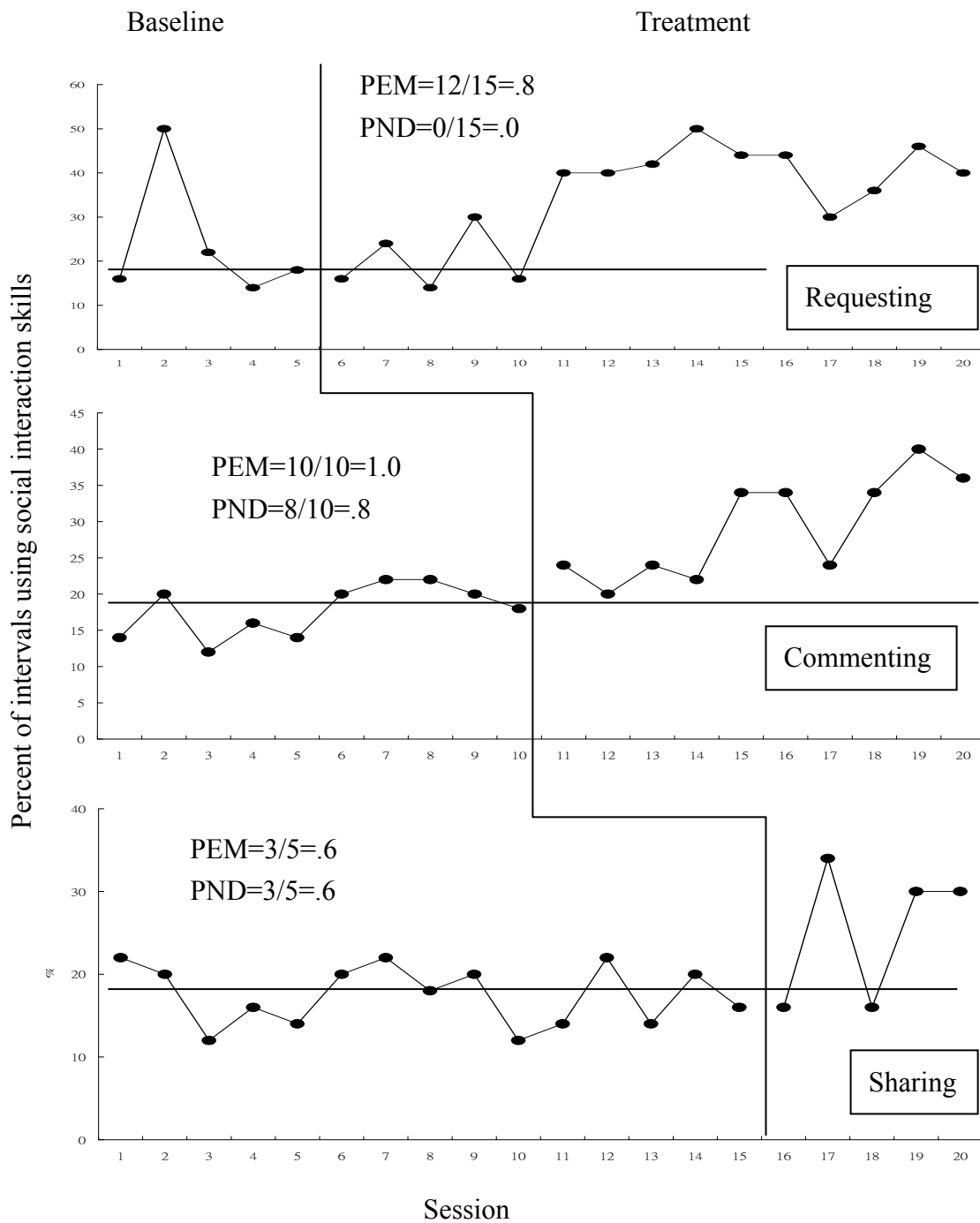


Fig. 1. Fabricated data for the purpose of the demonstration of the method of calculation of PEM and PND scores.

Table 1

Comparisons of means of PEM scores with criteria suggested by Scruggs et al. (1986) at each level of effectiveness judged by original authors

Original author(s)' judgment	N (percentage)	Mean	SD	The criterion of Scruggs et al. (1986)
Highly effective	970 (90%)	.93	.18	$\geq .90$
Moderately effective	78 (7%)	.79	.24	$\geq .70 < .90$
Questionable or not effective	35 (3%)	.33	.28	$< .70$

Table 2

Analyses of independent variables, dependent variables, and moderators

Subcategories of variables with coding number	<i>N</i>	Mean	<i>SD</i>	Mean rank
Independent Variables				
13. Activities	148	0.95	0.12	624
30. Positive reinforcer plus punishment	25	0.93	0.22	620
21. Negative reinforcer	140	0.94	0.16	612
40. Token	190	0.92	0.19	586
43. DRA with token	50	0.91	0.23	565
42. Token plus punishment	18	0.96	0.05	525
22. Withdrawal of positive reinforcer	92	0.88	0.21	509
23. DRA	24	0.86	0.27	503
14. Praise	73	0.89	0.17	490
41. Token plus removal of token	165	0.84	0.30	488
11. Edibles	142	0.83	0.29	470
12. Objects	24	0.85	0.25	458
Total	1091	0.90	0.22	
Dependent variables				
63. Self-stimulation	94	0.92	0.20	589
52. Quantity of academic behaviors	105	0.90	0.24	584
53. Social behaviors	267	0.92	0.17	556
62. Self-injury	71	0.90	0.23	556
61. Problem behaviors	352	0.90	0.22	543
51. Quality of academic behaviors	202	0.85	0.26	494

Moderators				
Settings				
Home	83	0.94	0.14	587
Other place	77	0.91	0.18	544
Institution	328	0.88	0.26	531
School	583	0.90	0.21	531
Interventionists				
Teacher	386	0.92	0.16	551
Parent	47	0.91	0.16	547
Assistant	358	0.89	0.24	539
Specialist	260	0.87	0.26	514
Tutor	20	0.76	0.35	449
Category of participants				
Deaf	6	1.00	0.00	711
Mental patient	34	0.96	0.17	653
Normal intelligence	257	0.92	0.17	548
<i>With</i> autism	402	0.88	0.25	544
Mental retardation	251	0.90	0.21	537
Learning disability	14	0.84	0.28	517
Emotional disorder	42	0.89	0.24	576
ADHD	78	0.87	0.23	508
Age of participant				
7 - <13	432	0.92	0.19	548
< 7	321	0.88	0.24	521
≥ 18	121	0.87	0.28	518

13 - <16	152	0.88	0.22	502
16 - <18	30	0.90	0.23	500
Order of pair of phases				
Second pair	286	0.91	0.20	577
First pair	805	0.89	0.23	535
Assessment of reinforcer				
Preference test	329	0.90	0.24	571
Decided by author	411	0.90	0.21	546
Functional analysis	179	0.91	0.18	541
Using money	57	0.92	0.16	525
Parent's suggestion	115	0.84	0.28	493
Gender of participant				
Female	308	0.89	0.22	469
Male	666	0.89	0.23	496
Kind of <i>design</i>				
Reversal	677	0.91	0.20	564
Multiple	414	0.87	0.25	516

Note. The independent variable “punishment” refers to the punishments other than removal of token.

Appendix

The List of Studies Located in the Meta-Analysis

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